

Agreement between Boat Brokers International Ltd (BBI) and an Owner wishing to sell a vessel through the boatbrokersinternational.com website.

1 This agreement is subject to BBI's terms and conditions as attached.

In the interests of clarity the following wording used within this agreement will have the meanings as defined below.

- he: may be used whether masculine, feminine or collectively e.g. they or them.
- his: also being hers or theirs
- owner: the owner of a boat being advertised on the boatbrokersinternational.com website whether singular or plural as in the case of joint ownership, or a company, or anyone acting on the owners instructions
- vessel: the vessel listed for sale on boatbrokersinternational.com website, all information and specifications supplied by the owner.

2 BBI agrees to:

- Act as the owner's agent in relation to the sale of the vessel
- Advertise the vessel for sale on our boatbrokersinternational.com website free of charge.
- Provide advice on sales procedure and documentation.
- Keep the online registration information on ownership and outstanding finance confidential, revealing only 'need to know' information to seriously interested prospective purchasers.
- Regularly update the owner by e-mail on the number of enquiries received and the level of interest being shown in the vessel.
- Immediately inform the owner by phone or e mail of a prospective purchaser wishing to view the vessel or wishing to place a deposit against the vessel.
- Handle prospective purchasers enquiries and arrange viewings.
- Charge brokerage fees of only 5% plus any applicable VAT on the final selling price of the vessel.

- Charge a minimum brokerage fee of £2,500 (two thousand five hundred pounds Sterling) plus any applicable VAT to vessels with a selling price of less than £50,000 (fifty thousand pounds Sterling), or equivalent values in Euros (at the exchange rate on the day of sale).
- No sale no fee.

3 The owner agrees to:

- All the terms and conditions as displayed on the boatbrokersinternational.com website.
- Supply BBI with honest and accurate information about the boat, to the best of his knowledge and belief, giving full information on ownership, any outstanding finance and/or defects.
- Provide copies of the vessels documentation including proof of ownership and RCD (Recreational Craft Directive) /MCA (Marine and Coastguard Agency) status.
- Present the vessel in a clean, suitably valeted condition.
- Provide access to the boat for prospective purchasers viewing, sea trials and surveyors (sea trials only to be conducted at the owner's discretion and/or supervision).
- Cooperate with BBI in regard to the sale of the vessel and sign all requisite documentation in relation to the sale.
- Pay all costs relating to the vessel (including harbour dues and other debts) up to the date of the completion of the sale of the vessel.
- Pay BBI brokerage fees as detailed above.
- Commercial and Fishing vessel owners should include full information on any licences and/or quotas being included in the sale of the vessel.
- Indemnify BBI in relation to any claim by a purchaser due to any of the information provided by the owner being incorrect.

Owners signature

Print Name

Date

BBI signature

Print Name

Date